

# DISTRIBUTION PRICING

Product	Recommended Retail Price	Separate Order Qty	Dist. Cost *	Dist. Profit	Dist. % Margin
Exchange Rate	1.45	M4	Excluding Transport		

Twin Probe Cocktail / Shot Machine (HS Code - 8418690090)	\$2,899	1-25	\$2,029	\$870	30%
225ml / 8Oz New Cocktail Glass (100) (HS Code - 3924100090)	\$216	1-25	\$151	\$65	30%
125ml / 4Oz Cocktail Glass (100) (HS Code - 3924100090)	\$289	1-25	\$202	\$87	30%
50ml / 2Oz Shot Glass (100) (HS Code - 3924100090)	\$144	1-25	\$100	\$43	30%
Floor Service Tray (HS Code - 3924100090)	\$434	1-25	\$303	\$130	30%
Table Service Tray (HS Code - 3924100090)	\$28	1-25	\$19	\$8	30%

\* All prices subject to change

\*\* If Ex Rate moves by +/- 5% then prices will change accordingly